U.S. Department of Justice Washington, DC 20530 Exhibit A

To Registration Statement

Pursuant to the Foreign Agents Registration Act of 1938, as amended

OMB NO 1124-0006

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as arranded, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and father to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attenacy General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage; <a href="http://www.fara.gov/">http://www.fara.gov/</a>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(c) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <a href="http://www.fara.gov/">http://www.fara.gov/</a>.

Public Reporting Burden! Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this and for	exhibit for EACH foreign principal listed in EACH additional foreign principal acquire	un initial statement d subsecuently.	<b>;</b>
Name and address of registrant		2. Registration No.	<u>:</u>
Whitney Coffin Colby II 208 West San Francisco Street #2	<b>₹</b> •	$(\Omega)^{\prime}$	
Santa Fe, New Mexico 87501	<u> </u>		
Name of foreign principal     Bharat Petroleum Corporation Limited	industrial & Commer	s of foreign principal clal, SBU, 4th Floor, Bharat Bhavan 1, 4&6 Curi , Mumbal 400001, India	rimbhoy
5. Indicate whether your foreign principal is one	of the Callentina		<del></del>
5. Indicate whether your toreign principal is one	of the following:		:
Foreign government	i ,	Z.	
Foreign political party	!	201°	
. Foreign or domestic organization: I	f either, check one of the following: $\frac{1}{2}$	AK ES!	) <del>-</del>
☐ Partnership	Committee	V TE	) 7 ()
	☐ Voluntary group	2010 NOV 16 PM 3: 2	18781
Association	Other (specify):	<u> </u>	=
Individual-State nationality		2010 NOV 16 PM 3: 23	72 
6. If the foreign principal is a foreign governmen	ot, state: , ;		
a) Branch or agency represented by the	registrant		; ;
<u>:</u>			
b) Name and title of official with whom	registrant deals		
7. If the foreign principal is a foreign political pr	arty, state:		
a) Principal address			
b) Name and title of official with whom	registrant deals		
c) Principal aini	)		
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19175918189 From: Sanjeev Shah

1			
8. If the foreign principal is not a foreign	government or a foreign political	party.	<del></del>
a) State the nature of the busine	ss or activity of this foreign princi	inal	·
The foreign principal is an Oil Co	mpany whose primary activities	are oil refining.	;
	:	, , , , , , , , , , , , , , , , , , ,	•
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	• .	1.	
b) Is this foreign principal			:
Supervised by a foreign governm	nent, foreign political party, or oth	er foreign principal	Yes 🗵 No 🔲
\	, foreign political party, or other f	, , ,	Yes 🗵 No 🗌
Directed by a foreign governmen	nt, foreign political party, or other	foreign principal	Yes 🛛 No :
Controlled by a foreign governm	ent, foreign political party, or oth	er foreign principal	Yes 🗵 No 🗌
Financed by a foreign governme	nt, foreign political party, or other	r foreign principal	Yes 🗵 No 🗌
Subsidized in part by a foreign g	overnment, foreign political party	, or other foreign principal	Yes 🗵 No 🗌
	,		
9. Explain fully all items answered "Yes' The foreign principal is partially owned!	in Item 8(b). <i>(If additional spo</i> by the Government of India. The	ace is needed, a full insert page m corneration is traded on the Mu	nst be used) mbal Stock Evchange The
corporation as a government appoint Ex	recutive Director that has a super	rvisory and control function. The	corporation is partially financed
by the Government of India and benefit	s from subsidies provided by the	Government.	
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10. If the foreign principal is an organiza	tion and is not owned or controlle	ed by a foreign government, foreig	gn political party or other foreign
principal, state who bwns and contro	ls it.	<b>\</b>	•
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Date of Exhibit A Name and Titl	e :	Signature	
16th November 2010 Whitney Coffin Co	olby II	III, AL	01 01
			William Vill I
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U.S. Department of Justice Washington, DC 20530 Exhibit B

To Registration Statement

Pursuant to the Foreign Agents Registration Act of 1938, as amended

OMB NO 1124-0004

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registrant.

Privacy Act Statement. The filling of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et sag., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and eriforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Atterney General under this Act is a public record open to public examination, inspection and copying thring the posted business hours of the Registration Unit in Washington, DC. Statements are also available online of the Registration Unit's webpage: http://www.fara.gov/. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-arunal report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at http://www.fara.gov/.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Whitney Coffin Colby II	2. Kegisusnion No.	6000
Name of Foreign Principal     Bharat Petroleum Corporation Limited	f.	
		201
	Check Appropriate Boxes	NOV 1
4. In The agreement between the registrant a copy of the contract to this exhibit.	and the above-named foreign principal is a formal	written contract. If this box is checked, attich
5. There is no formal written contract bet principal has resulted from an exchange of copy of any initial proposal which has been ad	tween the registrant and the foreign principal. The prespondence. If this box is checked, attach a cop- dopted by reference in such correspondence.	e agreement with the above-named fereign = y of all pertinent correspondence, including a
6. The agreement or understanding betwee exchange of correspondence between the part oral agreement or understanding, its duration,	een the registrant and the foreign principal is the reties. If this box is checked, give a complete describle fees and expenses, if any, to be received.	esult of neither a formal written contract nor an ption below of the terms and conditions of the
	( · · · · · · · · · · · · · · · · · · ·	

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.
Whitney Coffin Colby II acts a Commission agent to Bharat Petroleum Corporation Limited in a bid to the Defense Logistics Agency - Energy for the supply of Bulk Fuels to the United States Navy as typified in Solicitation # SP0600-09-R-0077-0001. Whitney Coffin Colby II will earn \$25 USD/ USG If awarded the contract. The registrant is also responsible for registering the foreign principal in the Central Contractor Registration (CCR) System, NATO registration and ensuring that all formalities are complied with to ensure the foreign principal can supply the products.

Formerly CRM-155

Form Ned-Ceptember 200?

8. Describe fully	y the activities	the registrant engages in or pro	poses to engage in on be	thatf of the above foreign principal.	:
The registr	rant is res	ponsible for registe	ring the foreign	mrincipal in the Control Co	ntractor
Wedtscratt	our (cicie) es	REGM' NVIO LOGIETIEF	10n and enguring	that all formalities are co	യമിട്ടര്
for all nec	otiations	reign principal can with the Defense Lic	supply the produc	cts. The registrant is respo Energy such as supply schedu	nsible
pricing and	d coordinat	ing activities to sa	istres agency - p	en Euerdh ancu sa ambbih acuedd	ries.
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9. Will the activ	rities on behalf	of the above foreign principal i	nclude political activitie	s as defined in Section 1(0) of the Act and	d in the
footnote belo	w? Yes	□ No 🗵	,	1	1
		- 1		į.	•
If yes, describ	be all such poli	tical activities indicating, amor	g other things, the relation	ons, interests or policies to be influenced	together with
the means to	ne employed w	achieve this purpose.	,		:
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Date of Exhibit I 16th November	J Name a	nd Title y Coffin Colby II	Sí	gnature	
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Footnote: Political activity as defined in Section 1(a) of the Act means any activity which the person engaging in believes with at that the person intends to, wany way influence any agency or official of the Dovernment of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign political or of a foreign country or a foreign political party.

## भारत पेद्रोलियम कॉर्पोरेशन लिमिटेड



November 10th, 2010

"Bharat Petroleum Corporation Limited, India confirms that it is the offeror on the Supplemental WESTPAC Solicitation # SP0600-09-R-0077-0001.

Furthermore, we have appointed M/s. Whitney Colby & Company LLC as the Commission agent and authorise Mr. Whitney Colby to act as the authorised negotiator on our behalf pertaining to this particular Solicitation."

Mor Bharat Petroleum Corporation Ltd.

Executive Director (I&C)

reddydm@bharatpetroleum.in

Whitney Colby & Company LLC

208 West San Francisco Street, # 2, Santa Fe, New Mexico 87501, USA

TEL: \*1(917)740 8077 FAX: \*1(917)5918189

We accept all terms and conditions of Solicitation#: SP0600-09-R-0077-0001 and Amendments 0001 – 0003 (including exceptions or additional terms and conditions of the offer, which have previously been determined acceptable by DLA Energy).

As listed above, the end product is manufactured in India and according to DFARS Clause 252 225-7021 TRADE AGREEMENTS, India is a non-qualifying country.

Also, please note that our increase in the offer price from the price quoted in the submission package is due to the refinery adjustments that Bharat Petroleum needs to carry and to meet the Pour Point requirements after the Pre-Award Survey at the Mumbai and Kochi refineries on 03 NOV 2010 and 08 NOV 2010 respectively.

We look forward to hearing from you.

Sincerely

Whitney Colby

CEO

Whitney Colby & Company LLC

DM Reddy

Executive Director

Bharat Petroleum Corporation Limited

FROM:

Defense Logistics Agency - Energy

DLA Energy-BEB, Room 2959

8725 John J. Kingman Road, Suite 4950

Ft. Belvoir, VA 22060-6222 USA

DATE: November 9, 2010

SUBJECT: Extension to Closing of Negotiations: WESTPAC Supplemental Solicitation SP0600-09-R-0077-0001

1. In view of the need for additional time to resolve outstanding concerns, the time and date for concluding negotiations under Solicitation SP0600-09-R-0077-0001 is hereby extended to Monday. November 142010, at 3:00 P.M. (1500 hours) local time. To The Property of the need for solicitation SP0600-109-R-0077-0001 is hereby extended to Monday. November 142010, at 3:00 P.M. (1500 hours) local time. To The Property of the need for solicitation SP0600-109-R-0077-0001 is hereby extended to Monday. November 142010, at 3:00 P.M. (1500 hours) local time. To The Property of the need for solicitation SP0600-109-R-0077-0001 is hereby extended to Monday. 2010, at 3:00 P.M. (1500 hours), local time, Ft. Belvoir, Virginia, USA.

- 2. The date and time set for receipt of Final Proposal Revisions (FPRs) under Solicitation SP0600-09-R-0077-0001 is Tuesday, November 16, 2010, at 3:00 P.M. (1500 hours), local time, Ft. Belvoir, Virginia, USA. FPRs received after the date and time specified will be considered late in accordance with Instruction INT-L2.05-2 INSTRUCTIONS TO OFFERORS - COMMERCIAL ITEMS (BULK) (DLA ENERGY JUL 2010) of the subject solicitation.
- 3. Offerors should clearly state that offered prices are indexed to a particular reference price for the offered product, effective July 21, 2010 provided in DLA Energy's Opening of Negotiations message dated October 18, 2010. All FPRs must be annotated with quantities offered, as well as with the offeror's acceptance of all terms and conditions of Solicitation SP0600-09-R-0077-0001 and Amendments 0001 - 0003 (including exceptions or additional terms and conditions of the offer, which have previously been determined acceptable by DLA Energy). NOTE: As identified in Amendment 0002 issued October 29, 2010, DFARS Clause 252.225-7021 TRADE AGREEMENTS applies to this procurement unless the requirement is waived, a decision for which will be determined after receipt of FPRs. Therefore, by submission of an offer, the offeror must either: (1) Certify that each end product to be delivered is a U.S.-made, qualifying country, or designated country end product; or (2) List, by country name, the non-U.S., non-qualifying country(ies), or non-designated country(ies) in paragraph (c)(2) of the provision and submit to the Contracting Officer for review. A listing of qualifying/designated countries is attached to this message.
- 4. Please ensure that all exceptions or additional terms and conditions of your offer have been addressed and determined acceptable or formally withdrawn prior to the closing of negotiations on November 15, 2010. All issues other than price should be reconciled prior to receipt of FPRs. Offerors are cautioned that new exceptions to the terms and conditions of the solicitation proposed at the time of FPRs may eliminate that offer from being considered for evaluation and/or award. Be advised that on November 15, 2010 at 3:00 P.M. local time, Ft. Belvoir, Virginia, USA, all discussions are to be concluded.
- 5. DLA Energy appreciates your consideration and requests continued cooperation from all offerors in submitting any final terms and conditions and reconciling any outstanding issues as soon as possible.
- 6. The facsimile transmission number for FPRs is (703) 767-9044. If for any reason you experience difficulties with this number, please contact the Contracting Officer at telephone (703) 767-9309.
- 7. Address any questions to Ms. Lorena Montenegro at (703) 767-9496.

8. Please-acknowledge receipt of this message.

Contracting Officer - Overseas

Bulk Petroleum